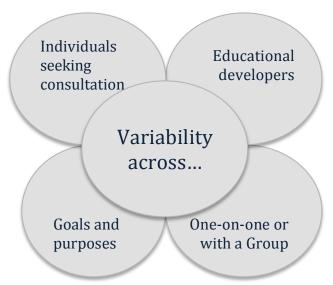




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Themes: The ebbs and flows, pulls and tugs



Rapport transfers across...



Intuitively or purposefully we vary by our:

Explicit Non-explicit

Nature of communication

Verbal Nonverbal

Explicit strategies Reflection Experience
Nature of growth in rapport building
Learnable Naturally Inclined

Natural fit (views/personality) Work to build

Nature of connection

Professional rapport Personal rapport

